

WHY GAMBLE WITH YOUR IT BUDGET?

Profit Enhancement Services Will **Save You 20%** On Your **Network Services Spend** Without Changing Vendors

As a CIO, you understand that a dollar removed from your indirect overhead becomes a dollar of earnings. The IT network service expense category represents a great opportunity for profit improvement. Let Profit Enhancement Services' Network Spend Solutions help you achieve that goal.

AS A CIO, YOU NEED MORE TIME & MONEY

- ⇒ **Budget Pressures** - You are expected to generate savings for the business while consumption of services grows, and to maintain a limited staff while doing so.
- ⇒ **Business Demands** - How does IT support the business model and respond to changing needs that demand changing infrastructure and new investment?
- ⇒ **Control Network Services Spend** - Wireless device costs and the need for more bandwidth continue to grow. Traditional landline companies still occupy a good portion of your spend. How do you:
 - Manage multiple service types, vendors, invoices, contracts, and inventory?
 - Know if your billed charges comply with your contracts?
 - Collect and analyze spend intelligence data?

PES' NETWORK SPEND SOLUTIONS GIVE YOU BOTH

- ⇒ **Credibility** - PES has been delivering complete network expense management services to large enterprises for an industry-leading 20+ years.
- ⇒ **Best-in-Class, Hosted Software Platform** - combines with PES' service solution that is:
 - Gartner 'Magic Quadrant'- rated for technology
 - Optimized for process efficiency around the management of:
 - Bills
 - Contracts
 - Budgets
 - Sophisticated business intelligence
 - Inventory
 - Wireless
 - GL/allocation
- ⇒ **Contractually-Guaranteed ROI** - Other providers market their services around ROI or submit thick proposals that promise glowing financial results. At PES, we put a stake in the ground and make ROI achievement part of your contract.

Email me today at greg@profitenhancement.com or call (978) 532-4923 to schedule an introductory meeting with network services spend solution demo, or to receive your NO-COST wireless value case assessment.

Gambling with your IT Budget is not a Bet Worth Making. Don't apply internal resources to a function that is not part of your core IT business. Gain access to a supplier with the capabilities and most proven track record in the industry. Up the ante, partner with Profit Enhancement Services and start experiencing results right away.

Sincerely,

Greg DeMayo

Greg DeMayo
President, Profit Enhancement Services